



International Arbitration

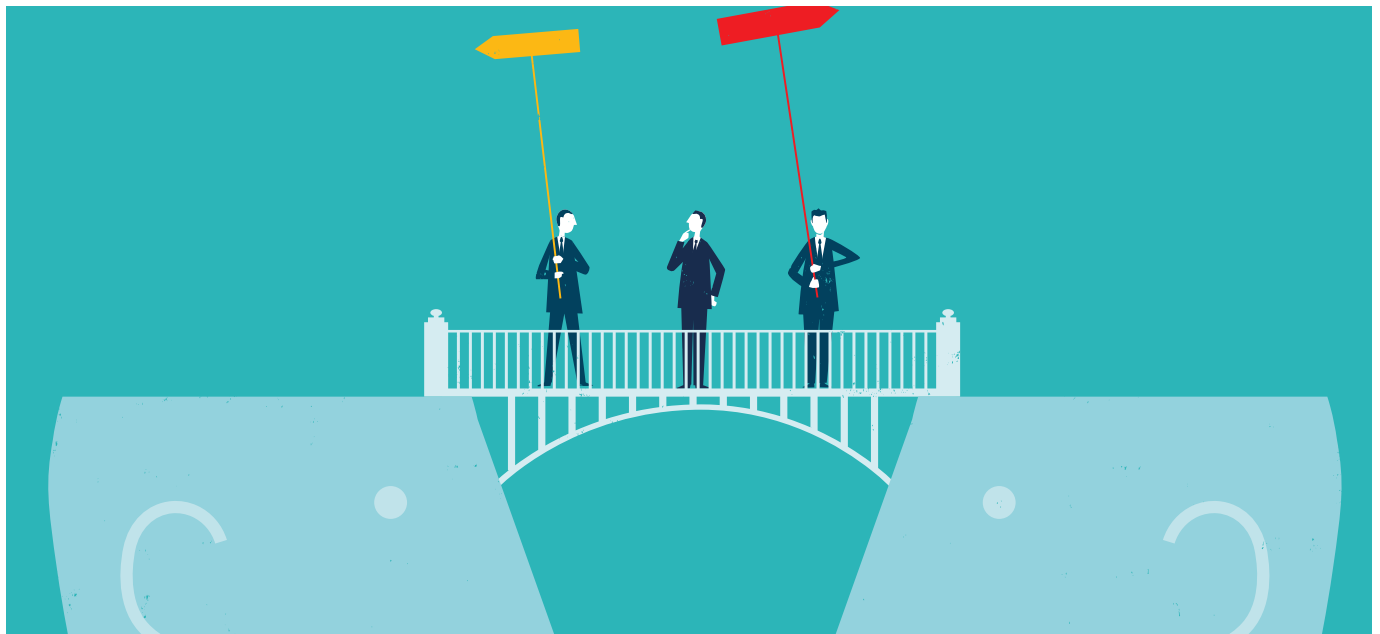
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PROFILED:

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Skadden



International Arbitration



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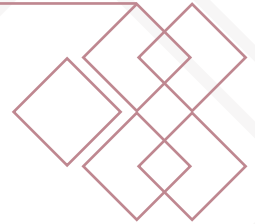
PERSONAL BIOGRAPHY

Sharmistha Chakrabarti is a partner at Skadden, Arps, Slate, Meagher & Flom LLP. She advises clients in complex matters before arbitral tribunals, domestic courts and regulators globally across industries such as telecommunications, oil & gas, intellectual property, media and cryptocurrencies. She has represented clients in commercial and investor-state arbitrations before tribunals constituted under the rules of the Singapore International Arbitration Centre, the International Chamber of Commerce, the London Court of International Arbitration, the American Arbitration Association/International Centre for Dispute Resolution, the Netherlands Arbitration Institute and the United Nations Commission of International Trade Law.

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**Q&A WITH SHARMISTHA CHAKRABARTI****What qualities and values do you believe are essential for building strong, trusting relationships with clients?**

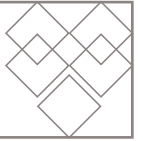
◆ Building strong, trusting client relationships starts with a sincere interest in understanding their business and objectives. It is essential to be genuinely invested in your client's success. And that means being available and responsive, often across time zones and outside conventional business hours. Flexibility and adaptability is crucial, as client needs and circumstances can change rapidly. When a client presents a problem, I see my role as twofold: first, to provide an honest assessment, even if it is not what the client hopes to hear, and second, to design an effective litigation strategy tailored to their needs. I strive to offer solutions grounded in rigorous analysis and integrity. Clients value candour and reliability, and I always aim to be a partner they can trust.

Could you describe your approach to tackling complex legal challenges? What principles or philosophies guide your work?

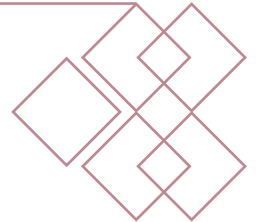
◆ I specialise in cross-border disputes, typically before arbitral tribunals. My approach to complex legal challenges, especially in cross-border disputes, is to distil issues down to their fundamentals. While laws may differ across jurisdictions, the core principles often align. As one of my mentors taught me, you need to be able to reduce all your arguments down to a single page. Volumes of paper do not win the battle – a clear, concise, conceptual grasp of the problem does. Cross-border work also requires seamless coordination with lawyers around the world. I believe in the power of collaboration, working closely with local counsel to develop strategies to win both the arbitration and ancillary disputes in local court. This means listening carefully, challenging assumptions and being open

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to innovative solutions. My guiding philosophy is to combine intellectual rigour with practical judgment, always keeping the client's best interests at the fore.

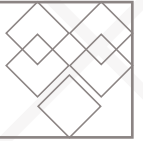
**How do you stay ahead in your field? Are there any emerging trends or innovations you are particularly excited about in your area of expertise?**

◆ International arbitration is a dynamic field tied closely to shifting global events. Practicing in this field requires a commitment to continuous learning. Reading industry news about my clients is an important daily ritual for me, as is keeping abreast of new cases and legal developments. Regular engagement with thought leadership, by publishing, participating in conferences and industry events, ensures I remain current on emerging trends and best practices. Given international arbitration's close connection with realpolitik, I expect to see a surge in controversies arising from the current macroeconomic pressures of geopolitical instability and tariff uncertainties. This, coupled with the fact that Singapore is an increasingly popular arbitral seat for disputes involving Indian and Asian parties on one side and US and European parties on the other, I anticipate a rise in international arbitrations in this island state. Now that I have moved to Singapore, after being based in Skadden's New York office since 2012, I look forward to riding this wave. ■

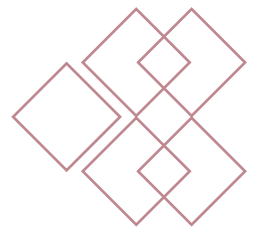
"INTERNATIONAL ARBITRATION IS A DYNAMIC FIELD TIED CLOSELY TO SHIFTING GLOBAL EVENTS. PRACTICING IN THIS FIELD REQUIRES A COMMITMENT TO CONTINUOUS LEARNING."

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**REPRESENTATIVE ENGAGEMENTS**

- ◆ Represented a cryptocurrency exchange in connection with a Singapore arbitration regarding the exchange's termination of a sale and purchase agreement concerning an India-based cryptocurrency exchange.
- ◆ Represented a US-based international publishing and media company in a dispute against a China-based corporation regarding the improper use of trademarks and copyrighted content
- ◆ Represented a US-headquartered technology company in an ICC arbitration against a Japanese counterparty involving patents, trade secrets and employee noncompetes in Taiwan and South Korea.
- ◆ Represented an Indian satellite and telecommunications company in securing a \$670m (plus interest) award in a Delhi-seated ICC arbitration against an Indian space agency regarding repudiation of a long-term satellite contract, including the enforcement of the award in courts in France, the UK and the US.
- ◆ Represented an international airline company in a dispute against a US engine manufacturer concerning a supply and maintenance agreement.

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