

John M. Beahn

Skadden

Counsel, Washington, D.C.

Communications, CFIUS



T: 202.371.7392
F: 202.661.9192
john.beahn@skadden.com

Education

J.D., Catholic University of America,
Columbus School of Law, 1998
(*magna cum laude*)

B.A., Boston College, 1993

Bar Admissions

District of Columbia
Maryland

Associations

Member, Federal Communications
Bar Association

John Beahn advises on a broad range of legal issues arising in commercial, regulatory and transactional matters affecting wireline and wireless service providers, media and content providers, telecommunications equipment manufacturers and information technology providers. He also represents private equity firms, investment firms and commercial banks in communications, media and technology matters.

Mr. Beahn's advice on commercial matters includes structuring and negotiating telecommunications services agreements, master services agreements, technology and content licensing agreements, content provider agreements, capacity lease agreements, private line agreements, data protection agreements, satellite transponder agreements, MVNO agreements, and technology development and content distribution agreements.

Mr. Beahn's regulatory practice includes counseling on federal and state regulatory issues related to carrier licensing requirements, universal service matters, media ownership and customer privacy, network neutrality and cybersecurity matters. He also has substantial experience with issues involving wireless carriers and wireless broadband technologies, including spectrum leasing arrangements, auctions-related issues and regulatory compliance obligations.

Mr. Beahn's transactional practice includes negotiating advice and assistance to U.S. and international telecommunications carriers, wireless providers and media and content providers regarding mergers and acquisitions and corporate finance activities, including debt placements and equity offerings. He represents clients in the negotiation of strategic relationships in a variety of telecommunications, wireless and broadband business alliances. He also assists carriers, content providers, financial advisors and investment firms in obtaining federal and state regulatory approvals regarding mergers and acquisitions, debt offerings and corporate finance activities.

Mr. Beahn has been recognized as a "Rising Star" in the Technology, Media and Telecommunications section of *Euromoney* Legal Media Group's *Rising Stars* in 2016 and has repeatedly been listed in *The Legal 500 U.S.* in the areas of Telecom and Broadcast: Regulatory and Transactional.

Mr. Beahn also has broad experience representing telecommunications carriers information technology companies and defense/aerospace clients in national security reviews before the Committee on Foreign Investment in the United States and the "Team Telecom" executive branch agencies. Mr. Beahn's representations include structuring and negotiating national security agreements for some of the largest and most complex transactions in the telecommunications, technology and defense/aerospace sectors.

Significant representations include:

- **Nokia Corporation** in its:

- \$16.6 billion acquisition of Alcatel-Lucent. The transaction was structured as dual American and French tender offers and was one of the first large transactions to be implemented under the new takeover regime in France;
- \$3 billion sale of its HERE digital mapping unit to a German consortium including AUDI AG, BMW Group and Daimler AG; and

- joint venture with China Huaxin Post and Telecommunications Economy Development Centre to combine Nokia's telecommunications infrastructure businesses in China and Alcatel-Lucent Shanghai Bell Co., Ltd.
- **Sprint Nextel Corporation** in its:
 - \$21.6 billion sale of a 78 percent stake to Softbank Corporation, the largest-ever overseas acquisition by a Japanese company (named as the "Global M&A Deal of the Year: Grand Prize" by *The American Lawyer*); and its acquisition of the shares of Clearwire Corporation it does not already own. Both transactions were recognized in the Corporate & Commercial category in the *Financial Times*' 2013 U.S. "Innovative Lawyers" report;
 - \$650 million proposed joint venture with Open Mobile in Puerto Rico;
 - \$590 million proposed but abandoned joint venture with i-wireless; and
 - \$2.2 billion sale and leaseback of certain network assets.
- **Alcatel** in its \$13.4 billion merger of equals with Lucent Technologies Inc.;
- **Global Crossing** in its sale to Singapore Technologies Telemedia Pte. Ltd.;
- **DRS Technologies** in its:
 - \$5 billion acquisition by Finmeccanica S.p.A.; and
 - \$150 million acquisition of Daylight Solutions.
- **Gateway, Inc.** in its \$710 million acquisition via tender offer by Acer Inc.;
- **Virgin Mobile USA** in its acquisition of Helio, LLC;
- **Dubai Aerospace Enterprise Ltd.** in its:
 - \$1 billion acquisition of Standard Aero Acquisition Holdings, Inc.; and
 - \$766 million acquisition of Piedmont/Hawthorne Holdings, Inc.
- **Tumbleweed Communications Corp.** in its \$150 million acquisition by Axway, Inc.;
- **Nokia Siemens Networks** in its proposed \$650 million acquisition of the CDMA and LTE assets of Nortel Networks Corporation; and
- **Mail.ru** (along with Russian investor Digital Sky Technologies) in its acquisition of ICQ from AOL Inc.

Publications

- "FCC Proposes to Roll Back Net Neutrality Regulations," *Skadden, Arps, Slate, Meagher & Flom LLP*, June 20, 2017
- "National Security Investigation of Imported Steel Could Be Prelude to Similar Actions Against Other Imports," *Skadden, Arps, Slate, Meagher & Flom LLP*, April 24, 2017
- "CFIUS and Foreign Investment Reviews in 2017 and Beyond," *Skadden's 2017 Insights*, January 30, 2017
- "Third Time's the Charm: Court Upholds FCC Net Neutrality Regulations," *Skadden, Arps, Slate, Meagher & Flom LLP*, June 14, 2016
- "Skadden Explains CFIUS's Annual Report To Congress Highlights Decrease In Investigations, Need For Transparency," *The CLS Blue Sky Blog*, March 8, 2016
- "CFIUS's Annual Report to Congress Highlights Decrease in Investigations, Need for Transparency," *Skadden, Arps, Slate, Meagher & Flom LLP*, March 1, 2016
- "CFIUS Trends Inform Cross-Border Activity," *Skadden's 2016 Insights - Regulatory Developments*, January 2016
- "Communications: 2016 Could Be Defining Year for Net Neutrality, Spectrum Auction," *Skadden's 2016 Insights - Regulatory Developments*, January 2016
- "FCC Regulatory Initiatives May Spur Foreign Investment in Broadcast and Telecom Entities," *Skadden, Arps, Slate, Meagher & Flom LLP*, November 10, 2015
- "The FCC Acts (Again) on Net Neutrality, Awaits Court Challenges," *Skadden, Arps, Slate, Meagher & Flom LLP*, April 28, 2015
- "President Obama Announces New Cybersecurity Sanctions Regime," *Skadden, Arps, Slate, Meagher & Flom LLP*, April 7, 2015
- "CFIUS's Annual Report to Congress Details Longer Process, More Aggressive Risk Mitigation," *Skadden, Arps, Slate, Meagher & Flom LLP*, March 3, 2015
- "FCC Releases Text of Net Neutrality Order — Judicial Challenges Afoot," *MLRC MediaLawLetter*, March 2015
- "FCC Adopts Net Neutrality Regulations — Judicial Challenges Lie Ahead," *Skadden, Arps, Slate, Meagher & Flom LLP*, February 26, 2015
- "Implications of National Security Reviews on Foreign Acquisitions of US Businesses," *Skadden's 2015 Insights - Regulatory*, January 2015
- "Communications: Significant Actions on the Horizon," *Skadden's 2015 Insights - Regulatory*, January 2015