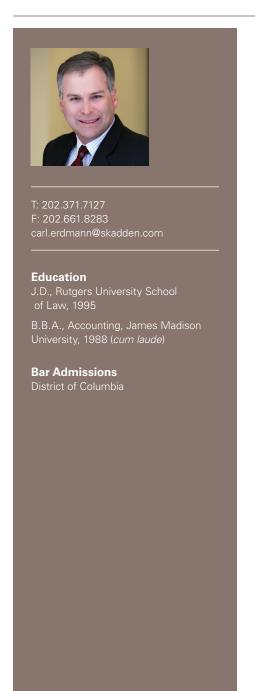
Carl R. Erdmann



Counsel, Washington, D.C.

Tax



Carl R. Erdmann advises clients on state and local tax planning and controversy issues.

Mr. Erdmann has served as state and local tax counsel in numerous acquisitions, dispositions and joint ventures, and also represents clients in state and local tax audits, appeals and litigation throughout the country. He advises clients in all stages of state and local tax controversy — from initial information gathering, through negotiations and settlement, as well as litigation and appeals, if necessary. He also has obtained formal and informal rulings from state and local tax authorities in many jurisdictions on issues such as utilization of alternative apportionment formulae, the applicability of sales and use tax to corporate reorganizations, as well as a variety of nexus and voluntary compliance issues. Mr. Erdmann also has extensive experience with state and local issues of financial institutions, including insurance companies and their products.

Prior to joining Skadden, Mr. Erdmann was a partner in the state and local tax group of a national law firm, and held state and local tax positions at a major insurance company, a large manufacturing company and a "Big Four" public accounting firm.

Mr. Erdmann is a frequent lecturer on state and local tax issues for organizations such as the Tax Executives Institute and Council on State Taxation. He also is a member of the incentives editorial board of the *Journal of Multistate Taxation and Incentives*.