# Flora Lu



## Asia Pacific Counsel, Shanghai

Corporate



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#### **Education**

LL.M., IIT/Chicago-Kent College of Law, 2007

LL.B., East China University of Political Science and Law, 2006

### **Bar Admissions**

New York

## Languages

Chinese

English

Flora Lu's practice includes advising on mergers and acquisitions, private equity, joint ventures and other general corporate matters associated with public and private companies in domestic and international matters in the U.S. and China. Ms. Lu was recognized by *The Legal 500 Asia Pacific 2021* as a Key Lawyer for her work with Skadden's China Corporate/M&A practice.

Highlights from her recent experience include representing:

- Bytedance Ltd. in its:
  - multibillion-dollar acquisition of Moonton Holdings Limited, a China-based mobile games developer;
  - · acquisition of Musical.ly, Inc.; and
  - · private equity financings;
- the special committee of independent and disinterested directors of HUYA Inc. in its US\$10 billion proposed merger with DouYu International Holdings Limited;
- Apex Technology Co., Ltd. as a member of a buyer consortium in its US\$4 billion acquisition of Lexmark International Inc. This was the second-largest outbound acquisition in the technology sector and the third-largest U.S. public takeover ever completed by a Chinese investor at that time;
- Prenetics Group Limited in its merger with Artisan Acquisition Corp. at an equity value of US\$1.7 billion. As a result of the merger, Prenetics will become a publicly traded company;
- China Huaxin Post and Telecommunication Economy Development Center in its acquisition of the enterprise business of Alcatel-Lucent via a bidding process;
- the buyer group including Mr. Wenbin Chen, co-founder, chairman of the board of directors, and chief executive officer of Yintech Investment Holdings Limited, Mr. Ming Yan, co-founder and director of Yintech, Ms. Ningfeng Chen, co-founder and director of Yintech, in their US\$540 million going-private acquisition of Yintech following its merger with Yinke Holdings Ltd. and Yinke Merger Co. Ltd.;
- JOYY Inc. in its transfer of more than 16 million Class B ordinary shares of HUYA Inc. to Linen Investment Limited, a wholly-owned subsidiary of Tencent Holdings Limited for an aggregate purchase price of US\$262.6 million in cash, pursuant to Tencent's exercise of its option to purchase additional shares of Huya from JOYY;
- **JOYY Inc.** in its acquisition of Bigo Inc;
- **Meituan Dianping** in its strategic transactions, pre-IPO financings and its US\$2.7 billion acquisition of Mobike;
- **Baidu**, **Inc**. in the merger of its subsidiary Xiaodu Life Technology Ltd. with Rajax Merger Sub Limited, a wholly owned subsidiary of Rajax Holding, which operates the food delivery business under the ele.me brand in China;
- **Li Auto Inc.** in its US\$1.1 billion initial public offering of American depositary shares and listing on Nasdaq, as well as in US\$380 million of concurrent private placements;
- **BlueCity Holdings Limited** in its US\$85 million initial public offering of American depositary shares and listing on Nasdaq;

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- **Bilibili Inc.** in its equity transaction and business cooperation with Sony Corporation of America, pursuant to which Sony subscribed for certain newly issued Class Z ordinary shares of Bilibili for US\$400 million:
- **Leo Ou Chen**, chairman and CEO of Jumei International Holding Limited (China's cosmetics and fashion e-commerce platform), in the US\$130 million going-private acquisition of the remaining stake in Jumei;
- Huize Holding Ltd. in its US\$55 million initial public offering of American depositary shares and listing on Nasdaq;
- TAL Education Group in its various overseas investments;
- Tencent Holdings Limited in its acquisition, together with other consortium members, of an aggregate of 51% interest in Jiuhao Health Industry Corporation Limited;
- **Shanghai Sanyu Education Management Co., Ltd.** in its US\$200 million acquisition by Legend Holdings Corporation;
- various acquisitions by **SunEdison** in China and globally;
- China XD Electric Co., Ltd. in its business and technology development cooperation with General Electric Company, including GE's acquisition of 15% equity stake in XD Electric for US\$535 million and establishment of a global production/sales joint venture for secondary digital energy equipment;
- CITIC Securities in its global strategic alliance with Credit Agricole Corporate Investment Bank and CLSA in 17 jurisdictions;
- Goldstone Investment Co., Ltd. in its US\$265 million acquisition of Montage Technology Group Company;
- Blackstone Real Estate Partners in various China acquisitions;
- **The Hershey Company** in its 100% acquisition of Golden Monkey, a leading Chinese confectionary company;
- **Stanley Black & Decker, Inc.** in its acquisition of a 100% controlling stake in Jiangsu Guoqiang Tools Co., Ltd., one of China's largest power tools manufacturers;
- Youku Tudou Inc. (previously known as Youku Inc. and Youku. com Inc.), China's leading internet television company, in its US\$1.1 billion stock-for-stock merger and taking-private transaction with Tudou Holdings Limited, a former Nasdaq-listed company;
- Morgan Stanley's Real Estate Fund and other shareholders in the sale of 100% equity in Motel 168, a hotel chain in China to Homeinns for US\$470 million;
- **Coca-Cola** in its proposed US\$2.5 billion takeover of China Huiyuan Juice;

- **21Vianet Group Inc.**, the largest carrier neutral data center service provider, in its initial public offering of American depositary shares and listing on the NASDAQ, and its RMB1 billion and RMB2 billion dim sum bonds offering;
- Morgan Stanley in its sale of its 34% stake in China International Capital Corp.;
- various equity investments by **Dell** in China's software industry;
  and
- various equity investments by **Dow Corning** in China's solar energy industry.

Prior to joining Skadden, Ms. Lu's experience included working at a well-known Chinese law firm in the areas of foreign direct investment and mergers and acquisitions.