

Partner, London

Investment Management



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Education

Legal Practice Course,
BPP Law School, 2007

LL.B., The University of
Nottingham, 2005

Bar Admissions

Solicitor of the Supreme
Court of England & Wales

Greg Norman's practice includes advising fund managers and investors on the structuring, marketing, establishment and operation of investment funds, particularly involving private equity, credit and private equity real estate funds, as well as advising on associated regulatory issues and other in-house queries, such as commercial and employment arrangements.

Mr. Norman's experience also includes mergers and acquisitions of fund management businesses and secondary transactions in fund interests, as well as a number of public and private acquisitions by private equity funds and other financial institutions.

He has advised:

- funds advised by **Energy Infrastructure Partners AG** in a €530 million investment for a 49% stake in BayWa r.e. renewable energy GmbH;
- **Arrow Global Group PLC** in the establishment of its new fund management business and the successful launch of its new pan-European non-performing loans fund, Arrow Credit Opportunities SCSp, reaching aggregate commitments of €1.5 billion;
- **Sun Life Financial Inc.** in its US\$390 million acquisition of an 80% stake in InfraRed Capital Partners;
- **Crosstree Real Estate Partners LLP** in the formation of the £350 million Crosstree Real Estate Special Situations Fund II LP;
- **a leading sovereign wealth fund** in its cornerstone investment in certain private equity and private equity real estate funds;
- **M7 Real Estate** in its Central European Real Estate Fund;
- **a listed U.S. corporation** in the launch and closing of a US\$1 billion investment vehicle focused on energy infrastructure assets;
- **Goldman Sachs International, Cenkos Securities plc** and **Dean Street Advisers Limited** as joint financial advisors to Bain Capital, LP in its US\$1.5 billion acquisition of esure Group plc;
- **Goldman Sachs International** and **Greenhill & Co. International LLP** as joint financial advisors to a consortium of funds managed by Antin Infrastructure Partners and West Street Infrastructure Partners in their US\$732 million acquisition of CityFibre Infrastructure Holdings plc;
- **LetterOne Retail** in the establishment of its US\$3 billion retail investment platform;
- **LetterOne Technology** in its US\$16 billion private equity fund-style investment programme;
- **Phoenix Group Holdings** in its US\$ 4.1 billion acquisition of Standard Life Assurance and strategic partnership with Standard Life Aberdeen plc;
- **Vantiv, Inc.** in the regulatory approvals required in connection with its merger with Worldpay Group plc, Britain's largest payment processor;
- **BlackRock, Inc.** in connection with its acquisition of MGPA, an independently managed private equity real estate investment advisory company in Asia Pacific and Europe; and in its acquisition of the European exchange-traded funds business of Credit Suisse AG; and
- **UNIQA Insurance Group AG** in its sale of a portfolio of 54 private equity funds to a group of international investors.

Mr. Norman is actively involved in a number of *pro bono* projects, including working with a clinic that assists victims of domestic violence and addresses other family issues.