Olivia Odell



Counsel, Hong Kong

Capital Markets; Mergers and Acquisitions



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Education

J.D., The University of Chicago Law School, 2007

B.A., University of New Mexico, 2004

Bar Admissions

New York

Hong Kong

Olivia Odell has experience in the areas of U.S. and cross-border mergers and acquisitions. She has represented corporate clients, investment banks and private equity funds on various corporate matters.

Illustrative representations include:

- **BRF S.A.** (Brazil) in its acquisition of a 70 percent stake in a food processing company based in Malaysia;
- a buyer group including Mr. Xin Zhou, Mr. Neil Nanpeng Shen and SINA Corporation in its proposed going-private acquisition of E-House (China) Holdings Ltd.;
- the special committee of the board of directors of **Youku Tudou Inc.** in its proposed US\$5.6 billion going-private acquisition by Alibaba Group Holding Limited;
- JD.com, Inc., an online retail company, in its US\$1.33 billion placement of Class A ordinary shares to Tencent Holdings Limited, and its acquisition of the e-commerce businesses of Tencent Holdings Limited;
- **Sequoia Capital China** and **its affiliates** in their US\$39 million sale of a 64 percent stake in Mecox Lane Limited, an apparel and accessories retailer, to Cnshangquan E-Commerce Co., Ltd.;
- CITIC Private Equity Advisors (Hong Kong) Limited in its US\$312 million acquisition of a 21.7 percent stake in Biosensors International Group, Ltd. (Singapore), a developer of medical devices;
- Youku Inc., a NYSE-listed company, in its US\$1.1 billion acquisition of Tudou Holdings Limited;
- the chairman of **Harbin Electric Inc.**, a NASDAQ-listed company, in the US\$768.5 million going-private MBO transaction;
- the chairman of **China Security & Surveillance Technology Inc.**, a NYSE-listed company, in the US\$580 million going-private MBO transaction;
- the chairman of Fushi Copperweld Inc., a NASDAQ-listed company, in a going-private MBO transaction;
- Apax Partners in its US\$1.8 billion acquisition of Advantage Sales and Marketing Holdings, LLC;
- **Citigroup Inc.** in the initial public offering of its insurance subsidiary and the related private placement investment;
- **Greenfield Partners, LLC** in its US\$158 million going-private acquisition of Clayton Holdings, Inc.; and
- **National Grid plc** in its US\$2.9 billion divestiture of an electricity generation station to TransCanada Corporation.