

Counsel, New York

Mergers and Acquisitions



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Education

LL.M., New York University School of Law, 2006

Law Degree, University of Buenos Aires, 2000

Bar Admissions

New York
Argentina

Languages

English
Spanish
Portuguese (working knowledge)

Recognition

Latin America Rising Legal Stars:
Associates to Watch, *Latinvex* (2015)

Hilel F. Pohulanik concentrates in cross-border mergers, acquisitions, dispositions and other corporate matters, particularly throughout Latin America. Among others, he has represented:

- Citigroup Inc. in the sale of its consumer banking and credit card businesses through international auction processes to:
 - Banco Santander Río S.A. in Argentina;
 - Itaú Unibanco Holding S.A. in Brazil;
 - Scotiabank in Colombia;
 - Scotiabank in Panama and Costa Rica;
 - Promerica Financial Corporation in Guatemala;
 - Banco Financiera Comercial Hondureña S.A., in Honduras;
 - Grupo Financiero Ficohsa S.A., in Nicaragua; and
 - Terra Group in El Salvador;
- Softbank in its minority investment in Petlove, Brazil's largest online pet products retailer;
- Visa Inc. in connection with its equity interest in, and contractual relationship with, Prisma Medios de Pago S.A., the leading cards and payments company in Argentina;
- Grupo Gloria in various transactions, including:
 - its \$300 million acquisition of an additional 51 percent stake in Sociedad Boliviana de Cemento S.A. (Bolivia); and
 - its \$230 million acquisition of a 63.5 percent stake in Unión Cementera Nacional (Ecuador).

Prior to joining Skadden, Mr. Pohulanik practiced in the same areas at another major international law firm in New York, preceded by several years of related practice in Argentina. Transactions in which Mr. Pohulanik has been involved prior to joining Skadden, among others, include representing:

- Grupo Financiero León in its two-step merger with Centro Financiero BHD, resulting in the creation of the Dominican Republic's second-largest privately held bank;
- E. León Jimenez in the sale to AmBev of a \$1.2 billion controlling stake of Cervecería Nacional Dominicana, the largest Dominican Republic brewery;
- Sara Lee Corporation in the cash sale of its \$1 billion fresh bakery business in North America and the Iberian Peninsula to Grupo Bimbo;
- a Big Four accounting firm in multiple transactions involving the acquisition of several privately held companies and divisions and in corporate governance matters across the Americas; and
- CMS Energy in the cash sale to Endesa S.A. of GasAtacama, a Chilean 970-km gas pipeline network and 780 MW power plant.