## **Martin Ziessler**

## Counsel, New York

Mergers and Acquisitions; Financial Institutions



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## Education

LL.M., Cornell Law School, 1995

Second State Exam, Baden-Wurttemberg, 1996

First State Exam, University of Heidelberg, 1993

Bar Admissions New York Mr. Ziessler's practice focuses on mergers and acquisitions and other transactions involving investment management firms, broker-dealers and related businesses. Mr. Ziessler has represented clients in many significant U.S. and cross-border transactions, including:

Skadden

- Affiliated Managers Group in the sale of its minority interest in Clarfeld Financial Advisors;
- Cetera Financial Group in its acquisition by Genstar Capital;
- **BlackRock** in the sale of its minority interest in DSP BlackRock Investment Managers to The DSP Group;
- AMP Capital in its acquisition of a minority interest in PCCP;
- **Fortress Investment Group** in its acquisition by SoftBank Group and its sale of Logan Circle Partners to MetLife;
- **BlackRock** in its acquisition of the energy infrastructure funds business of First Reserve;
- **American Capital** in its merger with Ares Capital and its sale of American Capital Mortgage Management to American Capital Agency;
- **Affiliated Managers Group** in its acquisition of an equity interest in Baring Private Equity Asia;
- **Raymond James Financial** in its acquisition of the Private Client Services business of Deutsche Bank Securities (the legacy business of Alex. Brown);
- DST Systems/ALPS Advisors in its acquisition of Red Rocks Capital;
- **Solus Alternative Asset Management** in its sale of a minority interest to Blackstone Capital Partners;
- Fortress Investment Group in its strategic alliance with Mount Kellett Capital Management;
- **CAM Capital** (f/k/a Caxton Alternative Management) in the minority investment by Goldman Sachs Petershill investment funds in Caxton Associates;
- LPL Financial in its acquisition of Fortigent;
- Société Générale in its sale of The TCW Group to Carlyle investment funds;
- National Australia Bank in its acquisition of a 35 percent interest in AREA Property Partners;
- **Pacific Century Group** in its acquisition of the third-party asset management business of American International Group;
- **Caxton Associates** in the restructuring of the ownership of the firm and the implementation of a multiyear plan for the transition of firm leadership;
- **Goldman Sachs Petershill** investment funds in their acquisition of interests in alternative asset management firms; and
- Prudential Financial in its acquisition of TMW Immobilien.

Mr. Ziessler's practice frequently involves the structuring and documentation of complex equity and financing arrangements for asset manager ownership vehicles in the form of limited liability companies and limited partnerships.